

SIMONE CANTERI

Based: Italy

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Nationality: Italian

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A Senior Executive, with a global track record in onshore/offshore energy and infrastructure, renewables, Oil & Gas, international exposure to major EPCI projects, financially astute with experience in M&A.

- Corporate Finance & Due Diligence
- Decision Making/Problem Solving
- Onshore and Offshore Infrastructure
- Acquisitions/Disposals/Joint Ventures
- MBA and Executive Master in Finance
- International Experience with global exposure
- Multistakeholder, Board Experience
- Negotiations & New Business Development

- 2026-Date CIRCET ITALIA SpA**
CEO and Managing Director **Italy-Europe**
A World Leading Telecom and Energy Network Service Provider
- 2026-Date H-FARM BUSINESS SCHOOL – Digital Operational Excellence Competence Center**
Board Member **Italy**
 - Competence Centers are the engine of H-FARM Business School's educational innovation. They function as dynamic spaces where knowledge is constantly updated through observation of global trends, state-of-the-art research and analysis of emerging competencies.
- 2026-Date GRUPPO PRIMIERO ENERGIA – renewable energy generation and sales.**
President Primiero Energia Hydro SpA and Primiero Energia Srl **Italy**
- 2021-Date DOLOMITI ENERGIA – T/o €2+ bn major Italian multi-utility group.**
Board Member **Italy**
- 2019-2026 GRUPPO PRIMIERO ENERGIA – T/o €110+ m 100% renewable energy generation, distribution and sales.**
General Director **Italy**
Approached to expand the group's operational scope and diversify asset production through mergers and acquisitions in the photovoltaic and onshore wind sectors.
 - Group leadership roles across 100% renewable energy production, B2B & B2C electricity retail, thermal energy, low and medium voltage Grid, PV and onshore wind plants.
 - Appointed: President & CEO Primiero Energia S.p.A., CEO Kairos Alps S.r.l, Sole Director ACSM Trading, ACSM Teleriscaldamento and Azienda Ret Elettriche S.r.l.
- 2017-2019 DEME GROUP – T/o €3.3bn offshore wind, dredging, marine infrastructure, and environment.**
Offshore Wind Tender Package Manager **Luxembourg, Belgium**
Headhunted to oversee the foundation tender process for EPCI projects, coordinating with the DEME EPCI Tender manager and team to finalise tender strategy and planning.
 - Oversee windfarm tenders and assign to EU & Asia activities.
 - Analysed foundation fabrication tenders for compliance in commercial, contractual, technical aspects, and project planning, including risk and opportunity evaluation.
 - Produced tender evaluation reports and recommendations for tender selection.
- 2016-2017 UNIVERSITY of ST. GALLEN, a leading research and business university.**
Full Time MBA, **Switzerland**
Invested in MBA studies to expand business knowledge and strengthen leadership career.

- 2008-2016** **SAIPEM / ENI**– T/o €10bn leading EPCI company in global energy and infrastructure.
- 2014-16** **Operations Manager** **Paris, Perth, Singapore, Commute**
 Promoted to manage commercial, operational, technical activities, project & construction managers, subcontractors on a €2.5bn project for INPEX.
- Directed the world’s largest subsea pipe-laying vessel, CastorOne, collaborating with Construction Manager and a team of 600 to deliver the world’s 3rd longest gas pipeline.
 - Delivered supply chain, operational and safety workshops at Rotterdam training centre for 150+ Saipem employees.
 - Oversaw specialist welding training in Indonesia and Malaysia assigned worldwide
 - Navigated complex HR issues and successfully negotiated with a powerful Australian Union, rapidly resolving 2 strikes, to avoid major daily losses and major project delays.
- Delivered onshore and offshore EPCI (Ichthys project) in Australia on schedule and budget, maintaining standards for one of the world’s most significant O&G projects.***
- 2012-14** **Operations Engineer** **London, Norway, Netherlands, USA and Spain**
Recognised as ‘high potential’ and appointed to a managerial role, leading multifunctional activities onshore and offshore.
- Led Saipem 7000 operations, installing O&G platforms and wins farms globally, managing a team of 500, >25 nationalities and clients inc. Shell, BP, Total, Statoil, Pemex, ConocoPhillips.
 - Advised the Operations Manager on problem-solving, managing, coordinating and safe performance of all construction activities with a focus on operational improvement.
 - Maximised asset utilisation and developed a roadmap for improvements focused on reducing maintenance costs and lost production days.
 - Developed and delivered, supply chain, safety, and operational workshops at Rotterdam training centre for over 150 Saipem employees.
- Designed and structured major technical and commercial, EPCI and T&I aspects for c. 15 projects valued between €30m and €400m for all major clients and across 3 continents.***
- 2009-12** **Offshore Field Engineer** **London and Offshore Global (30+ projects worldwide)**
Invited to coordinate multiple on site, offshore/onshore technical & operational projects Worldwide, working closely with clients and reporting directly to the Construction Manager.
- Assigned to Saipem 7000, the world’s 3rd largest semi-submersible crane ship, 500 crew.
 - Co-ordinated offshore platform projects across North Sea, USA, Mexico, Brazil and Africa.
 - Responsible for safety and management in high risk, technical, mechanical environments.
- 2008-09** **Project Engineer** **London**
Graduate recruited to work on installation of a new North Sea O&G platform for BP.
- Held oversight of all technical installation details, ensuring procedures were in line with Saipem/ENI safety procedures and quality controls, initially from London.
 - Requested posting to the offshore platform, for hands on experience and deeper appreciation of how procedures applied in this complex, high risk, hostile environment.

QUALIFICATIONS Bachelor’s and Master’s degree in mechanical engineering (Italy and UK)
 MBA - University of St. Gallen (CH) – Switzerland
 Executive Master in Finance at Bocconi University

- APPOINTMENTS**
- Mentor at Mentors 4U, Europe’s largest independent mentoring program (nonprofit organization)
 - Member of Nova (Nova is the merit-based access network where the top 3% of talent connect with each other)
 - Bocconi Alumni Topic Energy & Utilities - Topic Member & Contributor
 - Member of Rotary International